



Economic Development Research Group, Inc.

Schedule for MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)



Schedule

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

Federal Supply Schedule 874

FSC Group: 874, FSC Class: R499

Contract Number: GS-10F-0235W

For more information on ordering from Federal Supply Schedules, go to the GSA Schedules home page at <http://gsa.gov/schedules>

Contract Period: 6-25-2010 through 6-24-2015

Pricelist Effective: June 25, 2010

Special Item Number: 874-1 Consultant Services, 871-RC Disaster Recovery

Economic Development Research Group, Inc.

2 Oliver Street, FL9,
Boston, MA 02109

Phone: 617-338-6775 / Toll-free 877-681-3851

Fax: 617-338-1174

Web: www.edrgroup.com

Email: info@edrgroup.com

Contract Administrator:

Marcia Weisbrod, 617-338-6775, x214, mweisbrod@edrgroup.com

Business Size: Small Business

All prices shown herein are net (discount deducted)

TABLE OF CONTENTS

A.	Customer Information.....	page 1
B.	Overview of Services	page 3
C.	SIN 874-1 Labor Categories	page 5
D.	Pricing Information	page 6

A. Customer Information

- 1a. **Awarded Special Item Number (SIN):** 874-1 Consulting Services, 874-1RC Disaster Recovery
- 1b. **Price List:** Included (section 4)
- 1c. **Labor Category Descriptions:** Included (section 3)
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$300.00
4. **Geographic Coverage (delivery area):** 50 states (domestic only)
5. **Point of production:** Boston, Massachusetts (same as company address)
6. **Discount from list prices or statement of net price:** All prices are government net prices with discounts already deducted.
7. **Quantity discounts:** None
8. **Prompt payment terms:** Net 30 days
- 9a. **Acceptance of government purchase cards below the micro-purchase threshold:** Yes
- 9b. **Acceptance of government purchase cards above the micro-purchase threshold:** Yes, will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified in task order
- 11 b. **Expedited Delivery.** Items available for expedited delivery are noted in this price list.
- 11 c. **Overnight and second-day delivery.** Contact Contractor
- 11 d. **Urgent Requirements.** Contact Contractor
12. **F.O.B. Point:** Destination.

13a. Ordering Address:

Economic Development Research Group, Inc.
2 Oliver Street, FL9, Boston, MA 02109
Phone: 617-338-6775
Fax: 617-338-1174
Contact: Marcia Weisbrod, Contracts Administrator
Email: mweisbrod@edrgroup.com

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address:Check / U.S. Mail:

Economic Development Research Group, Inc.
2 Oliver Street, FL9, Boston, MA 02109

Wire Transfer:

Economic Development Research Group, Inc.
TD Bank, ABA No. 211370545
Account Number: see invoice

15. Warranty provision: Contractor's standard commercial warranty

16. Export Packing Charges (if applicable): N/A.

17. Terms and conditions of government purchase acceptance: Contact Contractor.

18-23. Other Terms and conditions: Not Applicable

24a. Special attributes such as environmental attributes: Not Applicable

24b. Section 508 compliance: Not Applicable

25. Data Universal Numbering System (DUNS) number: 95-720-6311

26. Notification regarding registration in Central Contractor Registration (CCR) database:
Economic Development Research Group, Inc. is registered in the Central Contractor Registration (CCR) database.

B. Economic Development Research Group - Overview of Services

Overview: Economic Impact Evaluation and Assessment Consulting Services. Economic Development Research Group (EDR Group) has earned a nation-wide reputation for analysis leadership and the application of state-of-the-art methods for measuring economic performance, impacts and economic development opportunities associated with public policies, programs and infrastructure investments. We provide research and consulting services, plus supporting software, for economic evaluation and benefit assessment in four subject areas:

- *Transportation Infrastructure* - including roads, airports, marine ports, railroad facilities and public transportation investments;
- *Energy and Environmental Programs* - including renewable energy facilities and energy efficiency programs;
- *Economic Development Programs* - including development of new technology, business clusters, exports, workforce training, infrastructure and targeting programs; and
- *Economic Impact Assessment* - for all forms of public and private investments and programs.

The firm's unsurpassed technical expertise and analysis products are reflected in three ways: (1) *Focus* - We specialize in understanding effects of public infrastructure and investment programs on economic development, (2) *Innovation* - Our state-of-the-art tools, methods and guidance documents are widely used throughout North America, and (3) *Insight* - Our work directly supports policy, planning and investment decision-making. Below are further descriptions of our four specific service areas.

Consulting Services for Transportation. EDR Group provides research and consulting services that evaluate the economic consequences of transportation projects and policies. We also continue to develop and apply new and improved methods for identifying economic effects of transportation investments. Our work focuses on analyzing the economic impacts and consequences of policies, programs and facilities spanning all modes of transport, including:

- Aviation,
- Marine Ports,
- Highways,
- Public Transportation,
- Intermodal Planning,
- Freight Planning (Truck and Rail),
- Commuter and Intercity Passenger Trains,
- International Border Crossings.

The transportation economic consulting studies of EDR Group address issues of freight supply chains, employee job access, business market access, business logistics and production costs, household cost of living, local spending patterns, neighborhood development, project construction effects, pricing policies and investment priorities. Our work is used for (1) program evaluation, (2) impact assessment, (3) benefit-cost analysis, (4) project planning and (5) investment prioritization.

Consulting Services for Energy and Environmental Programs. EDR Group provides research and consulting services to assess the economic costs, benefits, performance and economic development opportunities associated with energy programs, environmental policies,

and new technology investments. Our studies focus on analyzing the economic impacts and consequences of policies, programs and facilities to promote business productivity, efficient resource use and economic growth. They span a wide range of issues:

- energy efficiency technologies and support programs,
- renewable energy systems (including wind & biotech power)
- gas pipeline and electricity transmission facilities
- environmental regulations
- clean technology product development
- cost of energy and environmental regulation.

The energy and environmental economic consulting studies of EDR Group are used for (1) program or project feasibility studies, (2) program design, (3) program evaluation, (3) economic impact analysis, and (4) program/policy planning.

Consulting Services for Economic Development Programs. EDR Group provides research and consulting services to evaluate economic development programs, assesses local economic conditions and analyzes opportunities to design improved strategic plans for future economic growth and development. Our studies focus on analyzing past and current economic impacts and performance, as well as assessment of future potential impacts and opportunities for economic development. They span a range of applications:

- Economic development strategy
- Regional growth opportunities
- Local development planning
- Industry market assessment
- Benefit-cost analysis
- Program evaluation.

The economic development consulting studies of EDR Group have been nationally recognized for project excellence, including recognition awards from the Council for Community and Economic Research, the International Economic Development Council and the Northeast Economic Developers Association. Our work is used for (1) program development, (2) project decision-making, (3) policy evaluation, (4) benefit-cost studies, and (5) prioritization programs.

Economic Impact Analysis Consulting Services. EDR Group provides research and consulting services to analyze the economic impacts and consequences of public and private investments, policies and programs. These services span a range of applications:

- Cultural - Museums, performing arts and other cultural venues
- Educational - Colleges, universities and other educational institutions
- Tourism - Convention facilities, scenic byways and recreational visitor attractions
- Technology - Biotech, health care, computer, back office and other industries
- Public Facilities - Military bases, airports and other public or quasi-public facilities
- Urban Development - Commercial, industrial, residential and mixed use projects
- Public Policy – broadband telecom, transportation, energy and environmental projects, programs and policies.

The economic impact studies of EDR Group include both measurement of past impacts and assessment of expected future impacts. A hallmark of our work has been the distinction made between (a) economic impacts on local vs. national economies, and (b) benefit/cost analysis, which takes into account wider environmental, social and economic development benefits. Our work is used for (1) program evaluation, (2) investment decision-making, (3) environmental impact studies and (5) public information.

C. SIN 874-1 AND 874-1RC Labor Categories

For each labor category, the table below shows the definition of positions (in terms of responsibilities) and minimum requirements (in terms of education and experience).

Labor Category	Position Responsibilities and Minimum Requirements
C0 - Owner/Partner	<i>Responsibilities:</i> For all projects: Provide corporate oversight for quality control, performance and budget adherence, plus methodological direction assistance to senior staff who are managing the project. <i>Requirements:</i> MS/MA, economics, planning policy, technology or related field, minimum plus 25 years of directly-relevant work experience.
C1 - Project Manager	<i>Responsibilities:</i> For all projects: Provide quality control, performance and budget adherence, plus methodological direction assistance to senior staff who are managing the project. <i>Requirements:</i> MS/MA, economics, planning policy, technology or related field, minimum plus 20 years of directly-relevant work experience.
C2 - Sr. Economist or Sr. Planner	<i>Responsibilities:</i> Direct consulting projects: Direct project teams and lead client contact; also provide client advice, and internal team counsel, oversight and quality control. <i>Requirements:</i> MS/MA, economics, planning, business administration or related field, plus minimum 15 years of directly-relevant work experience.
C2- Product Manager	<i>Responsibilities:</i> For consulting and training: Direct project team, provide staff training, client advice and technical expertise, leadership and management. <i>Requirements:</i> MS/MA, management, planning, engineering, technology or related field, plus minimum 10 years directly-relevant work experience.
C4 - Sr. Associate/ Consultant	<i>Responsibilities:</i> For all studies: Provide technical expertise, leadership and management for project teams; also provide client advice. <i>Requirements:</i> MS/MA, planning, policy, engineering, technology or related field, plus minimum 7 years of directly-relevant work experience.
C5 - Associate / Economist or Planner	<i>Responsibilities:</i> For economic or planning studies: Manage and work on project teams, lead technical studies and provide client contact. <i>Requirements:</i> MS/MA/MBA, economics, planning, engineering, business administration or related field, plus minimum 5 years of directly-relevant work experience.
C7 - Research Analyst	<i>Responsibilities:</i> For economic and planning studies: Conduct data collection, statistical analysis, computer model operation and analytic writing as directed by senior staff. <i>Requirements:</i> MS/MA, economics, planning or public policy or related field, plus minimum 2 year of directly-relevant work experience.
C8 - Technical Assistant	<i>Responsibilities:</i> For economic and planning studies: support research analysts and senior staff in conducting data collection, applying office and statistical software, and assisting preparation of reports and other deliverables. <i>Requirements:</i> BS/BA, economics, planning or related field, plus minimum 1 year of directly-relevant work experience.

D. Pricing Information

All consulting products are priced on the basis of specific level of labor effort required and any additional travel or outside expenses associated with it.

The following are standard hourly labor prices applicable for SIN 874-1 (Consulting) and 874-1RC (Disaster Recovery), established June 25, 2010. These are net prices, reflecting all direct costs, indirect costs, IFF, fees and applicable discounts.

Hourly Rates - by Base Period

Labor Category	July 2010 -June 2011	July 2011 - June 2012	July 2012 - June 2013	July 2013 - June 2014	July 2014 - June 2015
President (Owner/Partner)	\$200.06	\$206.06	\$212.24	\$218.61	\$225.17
Project Manager	\$194.59	\$200.43	\$206.44	\$212.63	\$219.01
Sr. Economist/ Planner	\$150.67	\$155.19	\$159.85	\$164.64	\$169.58
Product Manager	\$114.86	\$118.31	\$121.85	\$125.51	\$129.28
Sr. Associate/ Consultant	\$92.08	\$94.84	\$97.69	\$100.62	\$103.64
Associate/ Economist	\$92.08	\$94.84	\$97.69	\$100.62	\$103.64
Associate/ Planner	\$88.28	\$90.93	\$93.66	\$96.47	\$99.36
Research Analyst	\$75.84	\$78.12	\$80.46	\$82.87	\$85.36
Research Assistant (Technical Assistant)	\$55.40	\$57.62	\$59.92	\$60.54	\$62.35